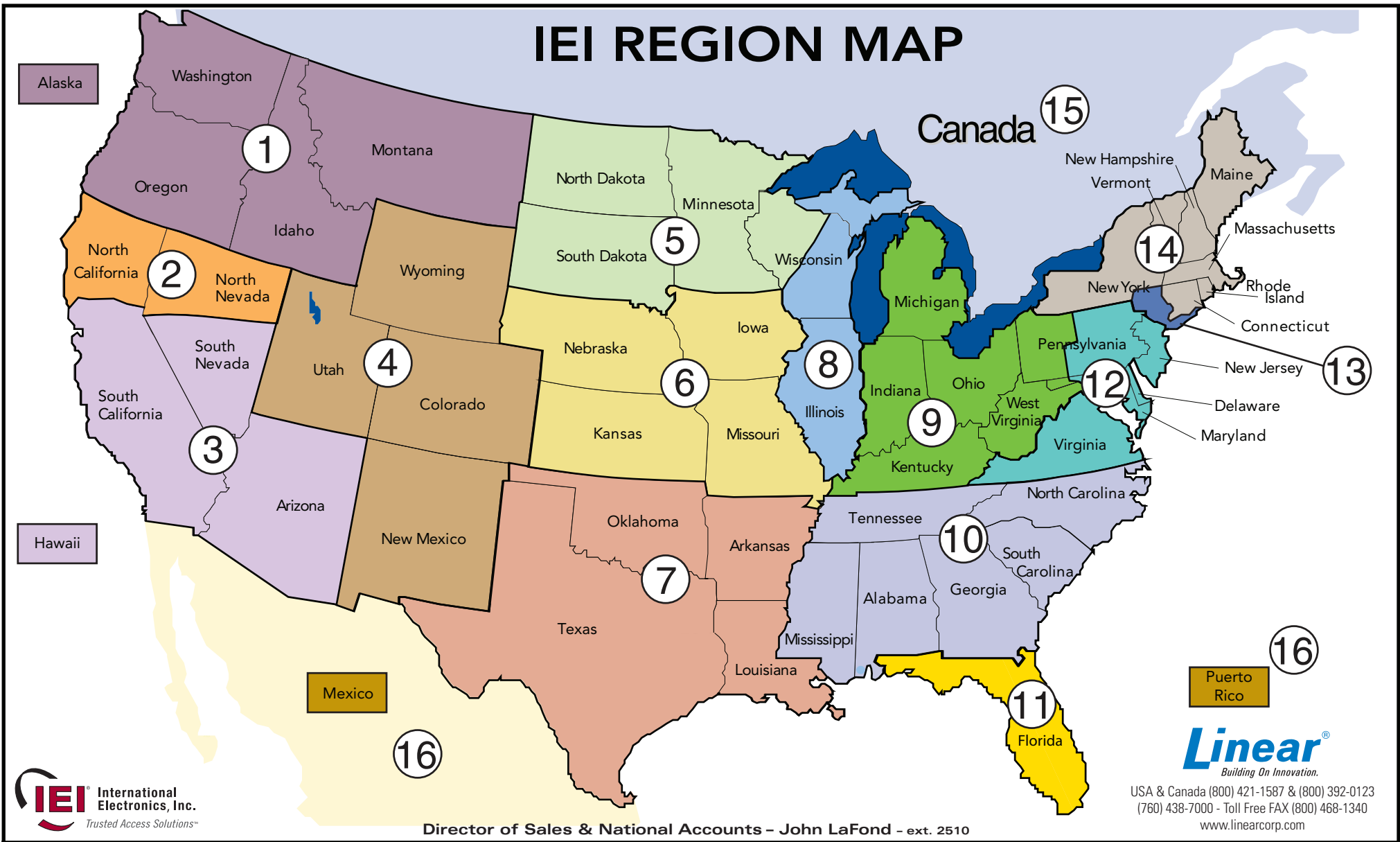


# IEI REGION MAP



Director of Sales & National Accounts – John LaFond – ext. 2510

## REGIONAL SALES MANAGERS & INDEPENDENT REP FIRMS

REGION NUMBER	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16
REGIONAL MANAGER	Dennis Wilkerson 800-421-1587 ext. 2534			Alan Robinson 800-421-1587 ext. 2532	Jason Mossbarger 800-421-1587 ext. 2540		Alan Robinson 800-421-1587 ext. 2532	Jason Mossbarger 800-421-1587 ext. 2540		Stephen Spinelli 800-421-1587 ext. 2527		Brett Miller 800-421-1587 ext. 2538		John LaFond (Interim) 800-421-1587 ext. 2510		
OUTSIDE REP FIRMS AND CONTACTS	Premier Systems Group 916-813-1463 Ed Alvarado Steve Stanberry		B & T Sales 303-565-6021 Tom McAfee				Par Products 817-469-6666 Tim Shiner Jason Byrd Ernie Quintana	AE Sales Midwest 847-296-2450 Ed Kickham	SR Marketing 800-786-7971 Steve Stone David Scheer Matt Scott Jack McDaniel	SE Security Products 954-786-5900 Roy Nilsen	SE Security Products 954-786-5900 Roy Nilsen	Paladin Sales Group 631-435-1010 Rich Paladino Scott Campelletti David Johnstone	RG Sales 978-664-8095 Rich Giannattasio John Ferrara	PG Security Associate Sales 800-230-9151 Peter Garnham	LRG 409-384-4560 Glen Patrizio	